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INTERIM REPORT

COMINAR REAL ESTATE INVESTMENT TRUST

Quarter ended March 31, 2017



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MESSAGE TO UNITHOLDERS

During the first quarter of 2017, we completed our capital optimization program that began in 2015 by selling \$93 million of properties, for a total of \$309.8 million since the beginning of the program. The objective was to reduce our debt ratio back to a level comparable to the one we maintained prior to our acquisitions of 2014. This has been achieved as we reduced our debt ratio to 52.0% as at March 31, 2017.

We intend to maintain this level of indebtedness in 2017 and focus our efforts on increasing our occupancy rate and improving our results.

Our leasing teams continued their efforts to increase our occupancy rate, which remained relatively stable at 92.3%, down 0.1%, while achieving a 0.8% growth in the average net rent of all renewed leases.

During the quarter, our retail segment maintained an occupancy rate of 93%, while the office segment decreased by 0.6%.

Our industrial segment continues its strong performance by raising our occupancy rate to 94.5%, a 0.2% increase, and by achieving a 4.1% increase in the average net rent of leases renewed so far in 2017.

We will maintain, in the areas where this is required, our more aggressive leasing policy oriented towards improving the occupancy rate.

Our in-place occupancy rate has been impacted over the last 24 months in the retail segment by the bankruptcy of several retailers, including Target, and in the office segment by the federal government's policy of consolidating and reducing their space requirements in the Ottawa area

During this period, our leasing teams have done excellent work in re-leasing the space left vacant. As a result of these efforts, 1.7 million square feet of vacant space has been leased, but the clients are not yet in occupancy, paying rent. During that period, our annual payout ratio will be temporarily above 100%, while our cash payout ratio will be approximately 80%. We anticipate that, at the end of this period, when all of these clients have commenced paying rent, our annual payout ratio will fall below 100% again.

The development of new properties has always been part of our growth strategy and our success, as it gives us greater profitability and access to high-quality properties at more favourable prices.

During the first quarter of 2017, we started the development of a new commercial site which will be built around the new IKEA store of Québec. On this site, we will build approximately 415,000 square feet of retail space over fourteen buildings. The IKEA store and our first buildings are expected to open in the third quarter of 2018.

A handwritten signature in black ink, appearing to read 'Michel Dallaire', with a stylized flourish at the end.

Michel Dallaire, Eng.
Chief Executive Officer

May 9, 2017

INTERIM MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Interim Management's Discussion and Analysis ("MD&A") is provided to enable the reader to assess the results of operations of Cominar Real Estate Investment Trust ("Cominar," the "Trust" or the "REIT") for the quarter ended March 31, 2017, in comparison with the corresponding quarter of 2016, as well as its financial position as at that date and its outlook. Dated May 9, 2017, this interim MD&A reflects all significant information available as of that date and should be read in conjunction with the condensed interim consolidated financial statements and accompanying notes included in this report, as well as the consolidated financial statements, accompanying notes and MD&A appearing in Cominar's most recent Annual Report.

Unless otherwise indicated, all amounts are in thousands of Canadian dollars, except for per unit and per square-foot amounts, and are based on the condensed interim consolidated financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

BASIS OF PRESENTATION

Certain financial information in this interim MD&A present the consolidated balance sheets and interim consolidated statements of comprehensive income including Cominar's proportionate share in the assets, liabilities, revenues and charges of its joint ventures, hereinafter referred to as "Cominar's proportionate share", which are non-IFRS measures. Management believes that presenting the operating and financial results of Cominar, including its proportionate share in the assets, liabilities, revenues and charges of its joint ventures, provides more useful information to current and prospective investors to assist them in understanding Cominar's financial performance. The reader is invited to refer to the section *Reconciliations to Cominar's proportionate share* for a complete reconciliation of Cominar's condensed interim consolidated financial statements prepared in accordance with IFRS to the financial information including its proportionate share in the assets, liabilities, revenues and charges of its joint ventures presented in this interim MD&A.

Additional information on Cominar, including its 2016 Annual Information Form, is available on Cominar's website at www.cominar.com and on the Canadian Securities Administrators' ("CSA") website at www.sedar.com.

The Board of Trustees, under the recommendation of the Audit Committee, has approved the contents of this interim MD&A.

HIGHLIGHTS OF THE QUARTER ENDED MARCH 31, 2017



INCREASE IN THE
RETENTION RATE TO

36.7%

DISPOSAL OF 10 INCOME
PROPERTIES FOR
NET PROCEEDS OF

\$93.0M

GROWTH IN THE AVERAGE NET
RENT OF RENEWED LEASES

0.8%

STABILITY OF THE UNENCUMBERED
ASSETS TO UNSECURED
DEBT RATIO

1.59:1

DECREASE IN DEBT
RATIO TO

52.0%

SUBSEQUENT EVENTS

On April 18, 2017, Cominar declared a monthly distribution of \$0.1225 per unit, payable May 15, 2017.

On April 19, 2017, Cominar completed the sale of a retail property located in the Québec area for a selling price of \$0.9 million, at a capitalization rate of 5.4%.

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

From time to time, we make written or oral forward-looking statements within the meaning of applicable Canadian securities legislation. We may make such statements in this document and in other reports filed with Canadian regulators, in reports to unitholders or in other communications. These forward-looking statements include, among other things, statements with respect to our medium-term and 2017 objectives, and strategies to achieve our objectives, as well as statements with respect to our beliefs, outlooks, plans, objectives, expectations, anticipations, estimates and intentions. The words "may," "could," "should," "would," "suspect," "outlook," "believe," "plan," "anticipate," "estimate," "expect," and "intend," and the use of the conditional tense, and words and expressions of similar import are intended to identify forward-looking statements.

By their very nature, forward-looking statements involve numerous factors and assumptions, and are subject to inherent risks and uncertainties, both general and specific, which give rise to the possibility that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors include financial conditions in Canada and elsewhere in the world; the effects of competition in the markets where we operate; the impact of changes in laws and regulations, including tax laws; successful execution of our strategy; our ability to complete and integrate acquisitions successfully; our ability to attract and retain key employees and executives; the financial position of clients; our ability to refinance our debts upon maturity and to lease vacant space; our ability to complete developments according to plans and schedules and to raise capital to finance growth as well as the interest rate variations.

We caution readers that the foregoing list of important factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to Cominar, investors and others should carefully consider the foregoing factors, as well as other factors and uncertainties. Unless otherwise stated, all forward-looking statements are valid only as at the date of this interim MD&A. We do not assume any obligation to update the aforementioned forward-looking statements, except as required by applicable laws.

Additional information about these factors can be found in the "Risks and Uncertainties" section of this interim MD&A, as well as in the "Risk Factors" section of Cominar's 2016 Annual Information Form.

NON-IFRS FINANCIAL MEASURES

In this interim MD&A, we provide guidance and report on certain non-IFRS measures, including “net operating income,” “adjusted net income,” “funds from operations,” “adjusted funds from operations,” “adjusted cash flows from operations” and “proportionate share in joint ventures adjustments,” which management uses to evaluate Cominar’s performance. Because non-IFRS measures do not have standardized meanings and may differ from similar measures presented by other entities, securities regulations require that non-IFRS measures be clearly defined and qualified, reconciled with their closest IFRS measure and given no more prominence than the latter. You may find such information in the sections dealing with each of these measures.

PERFORMANCE INDICATORS

Cominar measures the success of its strategy using a number of performance indicators:

- **Same property net operating income**, which provides an indication of the operating profitability of the same property portfolio, that is, Cominar’s ability to increase revenues, reduce costs, and generate organic growth;
- **Funds from operations (“FFO”) per unit**, which represents a standard real estate benchmark used to measure an entity’s performance;
- **Adjusted funds from operations (“AFFO”) per unit**, which, by excluding the rental income arising from the recognition of leases on a straight-line basis, the investments needed to maintain the property portfolio’s ability to generate rental income from the calculation of funds from operations and a provision for leasing costs, provide a meaningful measure of Cominar’s ability to generate steady profits;
- **Adjusted cash flows from operations per unit**, which provide a helpful real estate benchmark to measure Cominar’s ability to generate stable cash flows;
- **Debt ratio**, which is used to assess the financial balance essential to the smooth running of an organization;
- **Interest coverage ratio**, which is used to assess Cominar’s ability to pay interest on its debt from operating revenues;
- **Occupancy rate**, which gives an indication of the economic health of the geographical regions and sectors in which Cominar owns properties;
- **Retention rate**, which helps assess client satisfaction and loyalty;
- **Growth in the average net rent of renewed leases**, which is a measure of organic growth and gives an indication of our capacity to increase our rental revenue;
- **Segment and geographic diversification**, which contributes to revenue stability by spreading real estate risk.

The above-mentioned performance indicators are not IFRS financial measures. Definitions and other relevant information regarding these performance indicators are provided in the appropriate sections.

FINANCIAL AND OPERATIONAL HIGHLIGHTS

For the quarters ended March 31	2017	2016	% Δ	Page
FINANCIAL PERFORMANCE				
Operating revenues – Financial statements	213,956	221,424	(3.4)	17
Operating revenues – Cominar’s proportionate share ⁽¹⁾	216,858	223,857	(3.1)	17
Net operating income ⁽¹⁾ – Financial statements	105,883	113,670	(6.9)	18
Net operating income ⁽¹⁾ – Cominar’s proportionate share	107,417	115,053	(6.6)	18
Same property net operating income ⁽¹⁾	106,033	109,825	(3.5)	18
Net income	59,713	68,081	(12.3)	20
Recurring funds from operations ⁽¹⁾	61,008	69,277	(11.9)	21
Recurring adjusted funds from operations ⁽¹⁾	52,473	61,034	(14.0)	21
Cash flows provided by operating activities – Financial Statements	35,753	38,632	(7.5)	22
Recurring adjusted cash flows from operations ⁽¹⁾	53,306	61,533	(13.4)	22
Distributions	67,646	61,970	9.2	23
Total assets	8,290,848	8,223,600	0.8	16
PER UNIT FINANCIAL PERFORMANCE				
Net income (basic and diluted)	0.33	0.40	(17.5)	20
Recurring funds from operations (FD) ⁽¹⁾⁽²⁾	0.33	0.41	(19.5)	21
Recurring adjusted funds from operations (FD) ⁽¹⁾⁽²⁾	0.29	0.36	(19.4)	21
Recurring adjusted cash flows from operations (FD) ⁽¹⁾⁽²⁾	0.29	0.36	(19.4)	22
Distributions	0.3675	0.3675	–	23
Payout ratio of recurring adjusted cash flows from operations ⁽¹⁾	126.7%	102.1%		22
Cash payout ratio of recurring adjusted cash flows from operations ⁽¹⁾	94.7%	102.1%		22
FINANCING				
Debt ratio ⁽³⁾	52.0%	54.2%		25
Interest coverage ratio ⁽⁴⁾	2.60:1	2.67:1		25
Weighted average interest rate on total debt	4.23%	4.08%		25
Residual weighted average term of total debt (years)	4.3	4.4		25
Unsecured debts-to-total-debt ratio ⁽⁵⁾	50.3%	52.9%		26
Unencumbered income properties	3,450,981	3,495,064		26
Unencumbered assets to unsecured debt ratio ⁽⁶⁾	1.59:1	1.48:1		26
OPERATIONAL DATA				
Number of investment properties	530	542		26
Leasable area (in thousands of sq. ft.)	44,059	44,986		26
Occupancy rate	92.3%	92.5%		29
Retention rate	36.7%	30.9%		29
Growth in the average net rent of renewed leases	0.8%	0.9%		29
DEVELOPMENT ACTIVITIES				
Properties under development – Cominar’s proportionate share ⁽¹⁾	113,385	68,748		14

(1) Non-IFRS financial measure. See relevant section for definition and reconciliation to closest IFRS measure.

(2) Fully diluted.

(3) Total of cash and cash equivalents, bank borrowings, mortgages payable and debentures divided by the total assets minus the total of cash and cash equivalents.

(4) Net operating income less Trust administrative expenses divided by finance charges.

(5) Unsecured debt divided by total debt.

(6) Fair value of unencumbered income properties divided by the unsecured debt.

SELECTED QUARTERLY INFORMATION

The following table presents, in summary form, Cominar's financial information for the last eight quarters:

For the quarters ended	March 31, 2017	Dec. 31 2016	Sept. 30, 2016	June 30, 2016	March 31, 2016	Dec. 31, 2015	Sept. 30, 2015	June 30, 2015
Operating revenues –								
Financial statements	213,956	210,350	217,946	217,262	221,424	217,049	217,946	224,769
Operating revenues –								
Cominar's proportionate share ⁽⁴⁾	216,858	213,008	220,371	219,859	223,857	219,201	220,102	226,871
Net operating income ⁽⁴⁾ –								
Financial statements	105,883	114,301	124,569	116,069	113,670	122,775	122,854	122,793
Net operating income ⁽⁴⁾ –								
Cominar's proportionate share	107,417	115,790	126,055	117,456	115,053	123,958	124,057	124,111
Net income	59,713	26,341 ⁽¹⁾	77,529 ⁽²⁾	69,787	68,081	53,000 ⁽¹⁾	73,995	74,286
Adjusted net income ⁽⁴⁾	59,713	67,996	66,805	69,787	68,081	77,244	75,097	75,416
Recurring FFO ⁽⁴⁾	61,008	69,423	68,511	71,359	69,277	78,169	75,900	76,188
Recurring AFFO ⁽⁴⁾⁽⁵⁾	52,473	59,213	58,782	62,908	61,034	68,977	66,397	66,473
Cash flows provided by operating activities – Financial statements	35,753	102,031	120,213	23,214	38,632	107,679	100,635	25,427
Recurring adjusted cash flows from operations	53,306	59,721	59,320	63,512	61,533	69,867	67,111	67,221
Distributions	67,646	67,156	63,513	61,817	61,970	63,198	62,959	62,769
PER UNIT								
Net income (basic and diluted)	0.33	0.14 ⁽¹⁾	0.46	0.41	0.40	0.31 ⁽¹⁾	0.44	0.44
Adjusted net income (diluted) ⁽⁴⁾	0.33	0.37	0.39	0.41	0.40	0.45	0.44	0.45
Recurring FFO (FD) ⁽³⁾⁽⁴⁾	0.33	0.38	0.40	0.42	0.41	0.46	0.45	0.45
Recurring AFFO (FD) ⁽³⁾⁽⁴⁾	0.29	0.33	0.35	0.37	0.36	0.41	0.39	0.39
Recurring adjusted cash flows from operations (FD) ⁽³⁾⁽⁴⁾	0.29	0.33	0.35	0.38	0.36	0.41	0.40	0.40
Distributions	0.3675	0.3675	0.3675	0.3675	0.3675	0.3675	0.3675	0.3675

(1) Includes the change in fair value of investment properties of \$46.7 million in 2016 [–\$23.3 million in 2015].

(2) Includes the net proceeds of \$10.7 million from the settlement approved by the court between Target Canada and its creditors.

(3) Fully diluted

(4) Non-IFRS financial measure. See relevant section for definition and reconciliation to closest IFRS measure.

(5) Following the publication by REALpac of a White Paper on AFFO effective January 1, 2017, the amounts for 2016 and 2015 have been restated to comply with the REALpac definition.

GENERAL BUSINESS OVERVIEW

Cominar Real Estate Investment Trust is one of the largest diversified REITs in Canada and remains the largest commercial property owner and manager in the province of Quebec. As at March 31, 2017, Cominar owned and managed a high-quality portfolio of 530 properties including 134 office buildings, 160 retail buildings and 236 industrial and mixed-use buildings located in Quebec, Ontario, the Atlantic Provinces and Western Canada, representing a total leasable area of 44.1 million square feet. Cominar's properties are mostly situated in prime locations and benefit from high visibility and easy access by both our tenants and their clients.

Since its inception in 1998, Cominar has made a series of acquisitions and completed numerous construction and property development projects, increasing the value of its assets to \$8.3 billion as at March 31, 2017.

Cominar's asset and property management is internalized. Cominar is an integrated and self-managed real estate investment operation. This property management structure enables us to rapidly and efficiently respond to our clients' needs, while minimizing our operating cost.

PROPERTIES SUMMARY AS AT MARCH 31, 2017

Segment	Number of properties	Leasable area (sq. ft.)	Occupancy rate (%)
Office	134	14,522,000	89.0
Retail	160	12,147,000	93.0
Industrial and mixed-use	236	17,390,000	94.5
TOTAL	530	44,059,000	92.3

OBJECTIVES AND STRATEGY

Cominar's primary objectives are to provide unitholders with stable and growing monthly cash distributions which are tax deferred, from investments in a diversified portfolio of properties, and to increase and maximize unit value through the proactive management of properties and the ongoing expansion of its real estate portfolio.

To reach its objectives, Cominar continues to manage growth, operational risks and debt in a flexible and prudent manner.

In accordance with Cominar's financial management policies on maintaining a sound and strong financial position over the long-term, Cominar targets a long-term debt to gross book value ratio of assets that should generally be about 50%.

RECONCILIATIONS TO COMINAR'S PROPORTIONATE SHARE

According to IFRS 11, joint ventures are accounted for under the equity method in Cominar's condensed interim consolidated financial statements. Management considers that presenting operating and financial results including Cominar's proportionate share of assets, liabilities, revenues and charges of its joint ventures, provides more complete information on Cominar's financial performance.

The following tables present the reconciliations between Cominar's condensed interim consolidated financial statements prepared in accordance with IFRS and condensed interim consolidated financial statements including its proportionate share of assets, liabilities, revenues and charges of its joint ventures.

	As at March 31, 2017			As at December 31, 2016		
	Condensed interim consolidated financial statements \$	Joint ventures \$	Cominar's proportionate share ⁽¹⁾ \$	Consolidated financial statements	Joint ventures	Cominar's proportionate share ⁽¹⁾
ASSETS						
Investment properties						
Income properties	7,763,216	101,007	7,864,223	7,676,134	99,197	7,775,331
Properties under development	96,785	16,600	113,385	45,776	17,871	63,647
Land held for future development	92,316	11,153	103,469	90,820	41,288	132,108
	7,952,317	128,760	8,081,077	7,812,730	158,356	7,971,086
Income properties held for sale	3,406	—	3,406	143,130	—	143,130
Investments in joint ventures	60,664	(60,664)	—	90,194	(90,194)	—
Goodwill	166,971	—	166,971	166,971	—	166,971
Mortgage receivable	8,250	—	8,250	8,250	—	8,250
Accounts receivable	47,928	6	47,934	42,518	305	42,823
Prepaid expenses and other assets	41,480	850	42,330	14,139	88	14,227
Cash and cash equivalents	9,832	231	10,063	9,853	692	10,545
Total assets	8,290,848	69,183	8,360,031	8,287,785	69,247	8,357,032
LIABILITIES						
Mortgages payable	2,146,739	56,073	2,202,812	2,048,009	56,437	2,104,446
Debentures	1,970,828	—	1,970,828	—	—	1,970,566
Bank borrowings	199,487	11,500	210,987	1,970,566	—	342,921
Accounts payable and accrued liabilities	119,932	1,610	121,542	332,121	10,800	111,871
Deferred tax liabilities	11,934	—	11,934	109,861	2,010	11,715
Distributions payable to unitholders	22,602	—	22,602	11,715	—	—
Total liabilities	4,471,522	69,183	4,540,705	4,472,272	69,247	4,541,519
UNITHOLDERS' EQUITY						
Unitholders' equity	3,819,326	—	3,819,326	3,815,513	—	3,815,513
Total liabilities and unitholders' equity	8,290,848	69,183	8,360,031	8,287,785	69,247	8,357,032

(1) Non-IFRS financial measure.

For the quarters ended March 31	2017			2016		
	Condensed interim consolidated financial statements \$	Joint ventures \$	Cominar's proportionate share ⁽¹⁾ \$	Condensed interim consolidated financial statements \$	Joint ventures \$	Cominar's proportionate share ⁽¹⁾ \$
Operating revenues	213,956	2,902	216,858	221,424	2,433	223,857
Operating expenses	(108,073)	(1,368)	(109,441)	(107,754)	(1,050)	(108,804)
Net operating income	105,883	1,534	107,417	113,670	1,383	115,053
Finance charges	(42,298)	(689)	(42,987)	(42,210)	(648)	(42,858)
Trust administrative expenses	(4,484)	(14)	(4,498)	(3,997)	(24)	(4,021)
Share of joint ventures' net income	831	(831)	—	711	(711)	—
Income before income taxes	59,932	—	59,932	68,174	—	68,174
Income taxes	(219)	—	(219)	(93)	—	(93)
Net income and comprehensive income	59,713	—	59,713	68,081	—	68,081

(1) Non-IFRS financial measure.

PERFORMANCE ANALYSIS

FINANCIAL POSITION

The following table indicates the changes in assets and liabilities as well as in unitholders' equity as at March 31, 2017 and December 31, 2016, as shown in our consolidated financial statements:

	March 31, 2017	December 31, 2016	\$ Δ	% Δ
ASSETS				
Investment properties				
Income properties	7,763,216	7,676,134	87,082	1.1
Properties under development	96,785	45,776	51,009	111.4
Land held for future development	92,316	90,820	1,496	1.6
	7,952,317	7,812,730	139,587	1.8
Income properties held for sale	3,406	143,130	(139,724)	(97.6)
Investments in joint ventures	60,664	90,194	(29,530)	(32.7)
Goodwill	166,971	166,971	—	—
Mortgage receivable	8,250	8,250	—	—
Accounts receivable	47,928	42,518	5,410	12.7
Prepaid expenses and other assets	41,480	14,139	27,341	193.4
Cash and cash equivalents	9,832	9,853	(21)	(0.2)
Total assets	8,290,848	8,287,785	3,063	—
LIABILITIES				
Mortgages payable	2,146,739	2,048,009	98,730	4.8
Debentures	1,970,828	1,970,566	262	—
Bank borrowings	199,487	332,121	(132,634)	(39.9)
Accounts payable and accrued liabilities	119,932	109,861	10,071	9.2
Deferred tax liabilities	11,934	11,715	219	1.9
Distributions payable to unitholders	22,602	—	22,602	—
Total liabilities	4,471,522	4,472,272	(750)	—
UNITHOLDERS' EQUITY				
Unitholders' equity	3,819,326	3,815,513	3,813	0.1
Total liabilities and unitholders' equity	8,290,848	8,287,785	3,063	—

RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

The following table indicates the main changes in our results of operations for the quarters ended March 31, 2017 and 2016, as shown in our condensed interim consolidated financial statements:

For the quarters ended March 31	2017	2016	% Δ
Operating revenues	213,956	221,424	(3.4)
Operating expenses	(108,073)	(107,754)	0.3
Net operating income	105,883	113,670	(6.9)
Finance charges	(42,298)	(42,210)	0.2
Trust administrative expenses	(4,484)	(3,997)	12.7
Share of joint ventures' net income	831	711	16.9
Income taxes	(219)	(93)	135.5
Net income	59,713	68,081	(12.3)

OPERATING REVENUES

For the quarters ended March 31	2017	2016	% Δ
Operating revenues – Financial statements	213,956	221,424	(3.4)
Operating revenues – Joint ventures	2,902	2,433	19.3
Operating revenues – Cominar's proportionate share ⁽¹⁾	216,858	223,857	(3.1)

(1) Non-IFRS financial measure.

During the first quarter of 2017, operating revenues according to the financial statements decreased by 3.4% compared to the same period of 2016, primarily due to the dispositions of income properties completed in 2016 and 2017.

For the quarters ended March 31	2017	2016	% Δ
Same property portfolio – Financial statements	211,537	213,731	(1.0)
Same property portfolio – Joint ventures	2,716	2,428	11.9
Same property portfolio ⁽¹⁾ – Cominar's proportionate share ⁽²⁾	214,253	216,159	(0.9)
Acquisitions, developments and dispositions – Financial statements	2,419	7,693	(68.6)
Acquisitions and developments – Joint ventures	186	5	3,620.0
Operating revenues – Cominar's proportionate share ⁽²⁾	216,858	223,857	(3.1)

(1) The same property portfolio includes the properties owned by Cominar as at December 31, 2015, except for the properties sold in 2016 and 2017, but does not include the results of properties acquired and those under development in 2016 and 2017.

(2) Non-IFRS financial measure.

During the first quarter of 2017, operating revenues of the same property portfolio according to the financial statements decreased by 1.0% compared to the same period of 2016, primarily due to the 1.0% decrease in the physical occupancy rate between both periods.

NET OPERATING INCOME

Although net operating income ("NOI") is not an IFRS financial measure, it is widely used in the real estate industry to assess operating performance. We define it as operating income before the change in fair value of investment properties, share of joint ventures' net income, finance charges, Trust administrative expenses and income taxes. This definition may differ from that of other entities and, therefore, Cominar's NOI may not be comparable to similar measures presented by such other entities.

For the quarters ended March 31	2017	2016	% Δ
Net operating income – Financial statements	105,883	113,670	(6.9)
Net operating income – Joint ventures	1,534	1,383	10.9
Net operating income – Cominar's proportionate share⁽¹⁾	107,417	115,053	(6.6)

(1) Non-IFRS financial measure.

During the first quarter of 2017, NOI according to the financial statements decreased by 6.9% from the same period of 2016. This decrease is explained as follows: 3.4% due to the dispositions of income properties completed in 2016 and 2017, and 3.5% related to a decrease in the same property portfolio.

For the quarters ended March 31	2017	2016	% Δ
Same property portfolio – Financial statements	104,618	108,446	(3.5)
Same property portfolio – Joint ventures	1,415	1,379	2.6
Same property portfolio ⁽¹⁾ – Cominar's proportionate share ⁽²⁾	106,033	109,825	(3.5)
Acquisitions, developments and dispositions – Financial statements	1,265	5,224	(75.8)
Acquisitions and developments – Joint ventures	119	4	2,875.0
Net operating income – Cominar's proportionate share⁽²⁾	107,417	115,053	(6.6)

(1) The same property portfolio includes the properties owned by Cominar as at December 31, 2015, except for the properties sold in 2016 and 2017, but does not include the results of properties acquired and those under development in 2016 and 2017.

(2) Non-IFRS financial measure.

For the quarters ended March 31	2017	2016	% Δ
Operating segment			
Office	44,169	47,461	(6.9)
Retail	39,241	39,966	(1.8)
Industrial and mixed-use	22,623	22,398	1.0
Same property portfolio net operating income – Cominar's proportionate share⁽¹⁾	106,033	109,825	(3.5)

(1) Non-IFRS financial measure.

Same property net operating income according to the financial statements decreased by \$3.8 million during the first quarter of 2017 from the same period of 2016, primarily due to the \$2.2 million decrease in operating revenues explained above. The office segment decreased by \$3.3 million, including \$1.4 million in the Calgary area.

SEGMENT NET OPERATING INCOME

Cominar analyses its segmented results of operations taking into account the proportionate share of its joint ventures to assess the operating performance of its investment properties.

BY OPERATING SEGMENT

For the quarters ended March 31	2017	2016	% Δ
Operating segment			
Office	44,554	48,272	(7.7)
Retail	39,767	42,920	(7.3)
Industrial and mixed-use	23,096	23,861	(3.2)
Net operating income – Cominar’s proportionate share⁽¹⁾	107,417	115,053	(6.6)

(1) Non-IFRS financial measure.

For the quarters ended March 31	2017	2016
Operating segment		
Office	41.5%	42.0%
Retail	37.0%	37.3%
Industrial and mixed-use	21.5%	20.7%
	100.0%	100.0%

Net operating income decreased during the first quarter of 2017 compared with the same period of 2016, due mainly to the dispositions of income properties completed in 2016 and 2017.

Cominar management is confident that the efforts of its leasing and property management teams will contribute to improving growth in these three segments in the next quarters.

BY GEOGRAPHIC MARKET

For the quarters ended March 31	2017	2016	% Δ
Geographic market			
Québec	25,334	25,747	(1.6)
Montréal	57,171	59,710	(4.3)
Ontario ⁽¹⁾	15,840	18,714	(15.4)
Atlantic Provinces	4,349	4,692	(7.3)
Western Canada	4,723	6,190	(23.7)
Net operating income – Cominar’s proportionate share⁽²⁾	107,417	115,053	(6.6)

(1) For presentation purposes, the Gatineau area is included in the Ontario geographic market.

(2) Non-IFRS financial measure.

For the quarters ended March 31	2017	2016
Geographic market		
Québec	23.6%	22.4%
Montréal	53.2%	51.9%
Ontario ⁽¹⁾	14.7%	16.2%
Atlantic Provinces	4.1%	4.1%
Western Canada	4.4%	5.4%
	100.0%	100.0%

(1) For presentation purposes, the Gatineau area is included in the Ontario geographic market.

The decrease in net operating income in the Montréal area and in Ontario for the first quarter of 2017, when compared to the same period of 2016, is due mainly to dispositions of income properties completed in 2016 and 2017.

FINANCE CHARGES

For the quarters ended March 31	2017	2016	% Δ
Interest on mortgages payable	22,857	22,111	3.4
Interest on debentures	20,902	19,720	6.0
Interest on bank borrowings	1,664	2,982	(44.2)
Amortization of deferred financing costs and other costs	733	785	(6.6)
Amortization of fair value adjustments on assumed indebtedness	(1,420)	(1,804)	(21.3)
Less: Capitalized interest ⁽¹⁾	(2,438)	(1,584)	53.9
Total finance charges – Financial statements	42,298	42,210	0.2
Percentage of operating revenues	19.8%	19.1%	
Weighted average interest rate on total debt	4.23%	4.08%	

(1) Includes capitalized interest on properties under development and on major revitalization projects for income properties that take place over a substantial period of time.

The finance charges of \$42.3 million for the first quarter of 2017 remained stable compared to those of the same period of 2016, which were \$42.2 million.

TRUST ADMINISTRATIVE EXPENSES

During the first quarter of 2017, Trust administrative expenses stood at \$4.5 million, accounting for 2.1% of operating revenues, compared to 1.8% during the corresponding quarter of 2016.

NET INCOME

For the quarters ended March 31	2017	2016	% Δ
Net income	59,713	68,081	(12.3)
Net income per unit (basic and diluted)	0.33	0.40	(17.5)
Weighted average number of units (basic)	182,658,420	169,150,236	
Weighted average number of units (diluted)	182,813,900	169,405,138	

Net income for the first quarter of 2017 amounted to \$59.7 million, down \$8.4 million compared to net income for the corresponding period of 2016. This decrease resulted from the \$7.8 million decrease in net operating income previously explained, a \$0.1 million increase in finance charges and a \$0.5 million increase in Trust administrative expenses compared to the corresponding quarter of 2016.

FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

Although the concept of funds from operations ("FFO") and adjusted funds from operations ("AFFO") are not IFRS financial measures, they are widely used in the real estate investment trust industry.

REALpac defines funds from operations as net income (calculated in accordance with IFRS), adjusted for, among other things, changes in fair value of investment properties, deferred taxes, initial and re-leasing salary costs, adjustments relating to accounting of joint ventures under the equity method and transaction costs incurred upon a business combination.

During the first quarter of 2017, REALpac published a White Paper on its AFFO definition. REALpac defines AFFO as funds from operations net of rental revenue derived from the recognition of leases on a straight-line basis, capital expenditures for maintaining the ability to generate income and leasing costs. Cominar adopted this new AFFO definition and adjusted the figures of comparative periods accordingly.

FFO and AFFO are not a substitute for net income established in accordance with IFRS when measuring Cominar's performance. While our methods of calculating FFO and AFFO comply with REALpac recommendations, they may differ from and not be comparable to those used by other entities.

The fully diluted weighted average number of units outstanding for the calculation of AFFO takes into account the potential issuance of units under the long-term incentive plan.

The following table presents a reconciliation of net income, as determined in accordance with IFRS, and FFO and AFFO:

FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

For the quarters ended March 31	2017	2016	% Δ
Net income	59,713	68,081	(12.3)
+ Deferred income taxes	219	93	135.5
+ Initial and re-leasing salary costs	874	661	32.2
+ Capitalizable interest on properties under development – joint ventures	202	442	(54.3)
Recurring funds from operations⁽¹⁾	61,008	69,277	(11.9)
- Provision for leasing costs	(6,251)	(5,625)	11.1
- Recognition of leases on a straight-line basis ⁽¹⁾	(727)	(1,200)	(39.4)
- Capital expenditures – maintenance of rental income generating capacity	(1,557)	(1,418)	9.8
Recurring adjusted funds from operations⁽¹⁾	52,473	61,034	(14.0)
Per unit information:			
Recurring funds from operations (FD) ⁽²⁾	0.33	0.41	(19.5)
Recurring adjusted funds from operations (FD) ⁽²⁾	0.29	0.36	(19.4)
Weighted average number of units outstanding (FD) ⁽²⁾	182,813,900	169,405,138	

(1) Including Cominar's proportionate share in joint ventures.

(2) Fully diluted.

Recurring FFO for the first quarter of 2017 decreased by 11.9% from the same period of 2016, due mainly to the dispositions of income properties completed in 2016 and 2017.

Recurring AFFO for the first quarter of 2017 decreased by 14.0% compared with the corresponding quarter of 2016, due mainly to the dispositions of income properties completed in 2016 and 2017.

TRACK RECORD OF RECURRING FUNDS FROM OPERATIONS PER UNIT

For the quarters ended March 31	2017	2016	2015	2014	2013
Recurring funds from operations per unit (FD) ⁽¹⁾	0.33	0.41	0.44	0.44	0.44

(1) Fully diluted.

TRACK RECORD OF RECURRING ADJUSTED FUNDS FROM OPERATIONS PER UNIT

For the quarters ended March 31	2017	2016	2015	2014	2013
Recurring adjusted funds from operations per unit (FD) ⁽¹⁾	0.29	0.36	0.39	0.39	0.39

(1) Fully diluted.

ADJUSTED CASH FLOWS FROM OPERATIONS

During the first quarter of 2017, REALpac published a White Paper on the determination of the adjusted cash flows from operations. The adjusted cash flows from operations are intended to be used as a measure of a company's ability to generate stable cash flows. The adjusted cash flows from operations do not replace the cash flows provided by operating activities as per the condensed interim consolidated financial statements prepared in accordance with IFRS. Our method to determine the adjusted cash flows from operations complies with REALpac recommendations but may differ from and not be comparable to that used by other entities.

The following table presents a reconciliation between the cash flows provided by operating activities as per the condensed interim consolidated financial statements and the recurring adjusted cash flows from operations:

For the quarters ended March 31	2017	2016
Cash flows provided by operating activities as per the condensed interim consolidated financial statements	35,753	38,632
+ Adjustments – investments in joint ventures ⁽¹⁾	542	617
- Provision for leasing costs	(6,251)	(5,625)
+ Initial and re-leasing salary costs	874	661
+ Changes in non-cash working capital items	23,056	27,205
- Capital expenditures – maintenance of rental income generating capacity	(1,557)	(1,418)
- Amortization of deferred financing costs and others	(733)	(785)
+ Amortization of fair value adjustments on assumed mortgages payable	1,420	1,804
+ Capitalizable interest on properties under development – joint ventures	202	442
Recurring adjusted cash flows from operations	53,306	61,533
Per unit information:		
Recurring adjusted cash flows from operations (FD) ⁽²⁾	0.29	0.36
Weighted average number of units outstanding (FD) ⁽²⁾	182,813,900	169,405,138
Payout ratio ⁽²⁾	126.7%	102.1%
Cash flows payout ratio ⁽²⁾⁽³⁾	94.7%	102.1%

(1) Including Cominar's proportionate share in joint ventures.

(2) Fully diluted.

(3) The cash flows payout ratio corresponds to the cash distribution per unit divided by the fully diluted recurring adjusted cash flows from operations per unit.

DISTRIBUTIONS

Cominar is governed by a Contract of Trust whereby the trustees, under the discretionary power attributed to them, intend to distribute a portion of its distributable income to unitholders. Distributable income generally means net income determined in accordance with IFRS, before adjustments to fair value, transaction costs – business combinations, rental revenue derived from the recognition of leases on a straight-line basis, the provision for leasing costs, gains on disposition of investment properties and certain other items not affecting cash, if applicable.

DISTRIBUTIONS TO UNITHOLDERS

For the quarters ended March 31	2017	2016	% Δ
Cash distributions	50,538	61,970	(18.4)
Distributions reinvested under the distribution reinvestment plan ⁽¹⁾	17,108	–	
Distributions to unitholders	67,646	61,970	9.2
Percentage of distributions reinvested	25.3%	0.0%	
Per unit distributions	0.3675	0.3675	

(1) This amount includes units to be issued under the plan upon payment of distributions.

Distributions to unitholders for the first quarter of 2017 totalled \$67.7 million, up 9.2% from the corresponding period of 2016.

On September 14, 2016, Cominar announced the resumption of its Distribution Reinvestment Plan, suspended since January 20, 2016.

In accordance with CSA guidelines, Cominar also provides the following table to allow readers to assess sources of cash distributions and how they reconcile to net income:

For the quarters ended March 31	2017	2016	2015
Net income	59,713	68,081	71,153
Cash flows provided by operating activities as per the condensed interim consolidated financial statements	35,753	38,632	30,201
Distributions to unitholders	67,646	61,970	62,369
Cash distributions	50,538	61,970	42,510
Excess of cash distributions over cash flows from operating activities	(14,785)	(23,338)	(12,309)

For the first quarter of 2017 and of the previous years, cash flows from operating activities were insufficient to fund cash distributions to unitholders, mainly due to the seasonal nature of certain disbursements, such as realty taxes. Annually, cash flows from operations have always been sufficient to finance cash distributions to unitholders.

LIQUIDITY AND CAPITAL RESOURCES

During the first quarter of 2017, Cominar generated \$35.8 million in cash flows from operating activities. Cominar foresees no difficulty in meeting its short-term obligations and its commitments, including the regular payment of its distributions, using the funds from operations, refinancing of mortgages payable, debenture or unit issuances, amounts available on its credit facility and cash and cash equivalents.

MORTGAGES PAYABLE

As at March 31, 2017, the nominal balance of mortgages payable was \$2,146.5 million, up \$100.5 million from \$2,046.0 million as at December 31, 2016. This increase is explained by a contracted mortgage payable of \$150.0 million at a contractual rate of 3.0%, by the repayments of balances at maturity of \$33.1 million at a weighted average contractual rate of 4.04% and by the monthly repayments of capital of \$16.4 million. As at March 31, 2017, the weighted average contractual rate was 4.31%, down 6 basis points from 4.37% as at December 31, 2016. As at March 31, 2017, the effective weighted average interest rate was 4.0%, compared to 4.09% as at December 31, 2016.

Cominar's mortgages payable contractual maturity dates are staggered over a number of years to reduce risks related to renewal. As at March 31, 2017, the residual weighted average term of mortgages payable was 5.3 years, compared to 5.5 years as at December 31, 2016.

The following table shows mortgage contractual maturity dates for the specified years:

CONTRACTUAL MATURITY DATES OF MORTGAGES PAYABLE

For the years ending December 31	Repayment of principal	Balances at maturity	Total	Weighted average contractual rate
2017 (period from April 1 to December 31)	45,000	164,995	209,995	4.71%
2018	50,279	443,766	494,045	4.94%
2019	42,873	4,141	47,014	6.18%
2020	44,408	82,013	126,421	4.37%
2021	43,644	89,437	133,081	5.48%
2022	38,098	184,248	222,346	3.35%
2023	33,471	254,650	288,121	4.56%
2024	24,741	181,733	206,474	4.08%
2025	17,650	29,548	47,198	3.55%
2026	5,923	345,685	351,608	3.51%
2027 and thereafter	8,532	11,659	20,191	4.19%
Total	354,619	1,791,875	2,146,494	4.31%

SENIOR UNSECURED DEBENTURES

The following table presents the features of Cominar's senior unsecured debentures:

	Date of issuance	Contractual interest rate	Effective interest rate	Dates of interest payments	Maturity date	Nominal value as at March 31, 2017 \$
Series 1	June 2012 ⁽¹⁾	4.274%	4.32%	June 15 and December 15	June 2017	250,000
Series 2	December 2012 ⁽²⁾	4.23%	4.37%	June 4 and December 4	December 2019	300,000
Series 3	May 2013	4.00%	4.24%	May 2 and November 2	November 2020	100,000
Series 4	July 2013 ⁽³⁾	4.941%	4.81%	July 27 and January 27	July 2020	300,000
Series 7	September 2014	3.62%	3.70%	December 21 and June 21	June 2019	300,000
Series 8	December 2014	4.25%	4.34%	June 8 and December 8	December 2021	200,000
Series 9	June 2015	4.164%	4.25%	June 1 and December 1	June 2022	300,000
Series 10	May 2016	4.247%	4.34%	May 23 and November 23	May 2023	225,000
Weighted average interest rate		4.23%	4.30%			
Total						1,975,000

(1) Re-opened in September 2012 (\$125.0 million).

(2) Re-opened in February 2013 (\$100.0 million).

(3) Re-opened in January 2014 (\$100.0 million) and March 2014 (\$100.0 million).

As at March 31, 2017, the residual weighted average term of senior unsecured debentures was 3.5 years.

BANK BORROWINGS

As at March 31, 2017, Cominar had an unsecured revolving operating and acquisition credit facility of up to \$700.0 million maturing in August 2019. This credit facility bears interest at the prime rate plus 70 basis points or at bankers' acceptance rate plus 170 basis points. This credit facility contains certain restrictive covenants, with which Cominar was in compliance as at March 31, 2017. As at March 31, 2017, bank borrowings totalled \$199.5 million and cash available was \$500.5 million.

DEBT SUMMARY

	As at March 31, 2017			As at December 31, 2016		
	\$	Weighted average contractual rate	Residual weighted average term	\$	Weighted average contractual rate	Residual weighted average term
Mortgages payable	2,146,739	4.31%	5.3 years	2,048,009	4.37%	5.5 years
Debentures	1,970,828	4.23%	3.5 years	1,970,566	4.23%	3.7 years
Bank borrowings	199,487	3.17%	2.4 years	332,121	2.81%	2.6 years
Total debt	4,317,054	4.23%	4.3 years	4,350,696	4.23%	4.5 years

As at March 31, 2017, the weighted average interest rate on Cominar's total debt was 4.23%, identical to that of December 31, 2016.

DEBT RATIO

The following table presents the changes in the debt ratio:

	March 31, 2017	December 31, 2016	March 31, 2016
Cash and cash equivalents	(9,832)	(9,853)	(3,510)
Mortgages payable	2,146,739	2,048,009	2,102,569
Debentures	1,970,828	1,970,566	1,995,804
Bank borrowings	199,487	332,121	358,637
Total net debt	4,307,222	4,340,843	4,453,500
Total assets less cash and cash equivalents	8,281,016	8,277,932	8,220,090
Debt ratio⁽¹⁾⁽²⁾	52.0%	52.4%	54.2%

(1) The debt ratio is equal to the total of cash and cash equivalents, bank borrowings, mortgages payable and debentures divided by total assets less cash and cash equivalents.

(2) This ratio is not defined by IFRS and may differ from similar measures presented by other entities.

In accordance with Cominar's financial management policies on maintaining a sound and strong financial position over the long-term, Cominar targets a long-term debt to gross book value ratio of assets that should generally be about 50%.

INTEREST COVERAGE RATIO

Cominar calculates its interest coverage ratio by dividing net operating income less Trust administrative expenses by finance charges. The interest coverage ratio is used to assess Cominar's ability to pay interest on its total debt from operating revenues. As at March 31, 2017, the annualized interest coverage ratio stood at 2.60:1 [2.65:1 as at December 31, 2016], evidence of its capacity to meet its interest payment obligations.

UNENCUMBERED ASSETS AND UNSECURED DEBTS

The following table presents information on Cominar's unencumbered income properties and unsecured debts:

	As at March 31, 2017		As at December 31, 2016	
	Number of properties	Fair value of properties (\$)	Number of properties	Fair value of properties (\$)
Unencumbered income properties	316	3,450,981	322	3,736,476
Unencumbered assets to unsecured debt ratio ⁽¹⁾⁽²⁾		1.59:1		1.62:1
Unsecured debts-to-total-debt ratio ⁽²⁾⁽³⁾		50.3%		52.9%

(1) Fair value of unencumbered income properties divided by the unsecured debt.

(2) These ratios are not defined by IFRS and may differ from similar measures presented by other entities.

(3) Unsecured debts divided by total debt.

As at March 31, 2017, Cominar owned unencumbered income properties whose fair value was approximately \$3.5 billion. The unencumbered assets to unsecured debt ratio stood at 1.59:1.

OFF-BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL COMMITMENTS

Cominar has no off-balance sheet arrangements that have or are likely to have a material impact on its results of operations or its financial position, including its cash position and sources of financing.

Cominar has no significant contractual commitments other than those arising from its long-term debt and payments due under emphyteutic leases on land held for income properties.

PROPERTY PORTFOLIO

The following table presents information on the property portfolio, including Cominar's proportionate share:

	March 31, 2017	December 31, 2016	Δ %
Income properties – Cominar's proportionate share ⁽²⁾	7,864,223	7,775,331	1.1
Income properties held for sale	3,406	143,130	(97.6)
Properties under development and land held for future development – Cominar's proportionate share ⁽¹⁾	216,854	195,755	10.8
Number of income properties	530	539	
Leasable area (sq. ft.)	44,059,000	44,919,000	

(1) Non-IFRS financial measure.

SUMMARY BY OPERATING SEGMENT

	March 31, 2017	
	Number of properties	Leasable area (sq. ft.)
Office	134	14,522,000
Retail	160	12,147,000
Industrial and mixed-use	236	17,390,000
Total	530	44,059,000

SUMMARY BY GEOGRAPHIC MARKET

	March 31, 2017	
	Number of properties	Leasable area (sq. ft.)
Québec	128	10,060,000
Montréal	283	25,231,000
Ontario ⁽¹⁾	45	4,945,000
Atlantic Provinces	60	2,715,000
Western Canada	14	1,108,000
Total	530	44,059,000

(1) For presentation purposes, the Gatineau area is included in the Ontario geographic market.

ACQUISITIONS, INVESTMENTS AND DISPOSITIONS

Over the years, Cominar has achieved much of its growth through the acquisition of companies and high-quality properties based on strict selection criteria, while maintaining an appropriate allocation among its three business segments, namely, office buildings, retail buildings and industrial and mixed-use properties, and geographic diversification of its property portfolio.

ACQUISITION

As part of the site development for the new IKEA store in Québec, Cominar acquired, on January 13, 2017, an additional 25% ownership interest in a joint venture for an amount of \$10.0 million, increasing its interest from 75% to 100%.

DISPOSITIONS OF INCOME PROPERTIES HELD FOR SALE

On January 31, 2017, Cominar completed the sale of an industrial and mixed-use property and a retail property located in the Toronto area, for a total amount of \$58.3 million, net of costs to sell, at a capitalization rate of 7.0%. The net sale proceeds of these properties were used to repay a portion of the credit facility.

On March 3, 2017, Cominar completed the sale of a portfolio of 8 retail properties located in the Montreal area and in Ontario, for a total amount of \$34.7 million, net of costs to sell, at a capitalization rate of 6.7%. The net sale proceeds of these properties were used to repay a portion of the credit facility.

INVESTMENTS IN INCOME PROPERTIES

Cominar continues to develop its income properties in the normal course of business. Investments made include additions, expansions, modernizations, modifications and upgrades to existing properties with a view to increasing or maintaining their rental income generating capacity.

During the first quarter of 2017, Cominar incurred \$25.9 million [\$23.0 million in 2016] in capital expenditures particularly to increase the rental income generating capacity of its properties or to reduce the related operating expenses. During the quarter, Cominar also incurred \$1.6 million [\$1.4 million in 2016] in capital expenditures to maintain rental income generating capacity, consisting mainly of major expenditures for maintenance and repairs, as well as property equipment replacements, which will garner benefits for Cominar for the coming years. These expenditures do not include current repair and maintenance costs.

Finally, Cominar invests in leasehold improvements that aim to increase the value of its properties through higher lease rates, as well as in other leasing costs, mostly brokerage fees and tenant inducements. The level of investment required may vary from quarter to quarter since it closely depends on lease renewals and the signing of new leases. It also depends on increases in rental space due to newly acquired, expanded or upgraded properties, or rental space transferred from properties under development. During the first quarter of 2017, Cominar made investments of \$11.7 million in this respect [\$7.5 million in 2016].

INCOME PROPERTIES HELD FOR SALE

Cominar has undertaken a process of selling some income properties and plans to close these transactions over the next months. Cominar's management intends to use the total net proceeds of these dispositions to pay down debt. Here is the fair value of these income properties less costs to sell by operating segment as at March 31, 2017:

	Retail \$	Industrial and mixed-use \$	Total \$
Income properties held for sale	1,223	2,183	3,406

PROPERTIES UNDER CONSTRUCTION AND DEVELOPMENT PROJECTS

Cominar owns an office property currently under development with a leasable area of 118,000 square feet located in Laval as part of the Centropolis complex, for total estimated cost of \$31.8 million, including leasing costs and leasehold improvements. The occupancy rate of this property is currently 75 % and occupancy will continue in 2017. The capitalization rate of this property is estimated at 7.1%.

Cominar, at 50%, and Groupe Dallaire Inc., are in joint venture for the purpose of commercial land development located on Highway 40, one of the main arteries of Québec. This project, Espace Bouvier, will consist of an office building of approximately 83,000 square feet and five retail buildings totalling 194,000 square feet. The first retail building, a property of 65,000 square feet 100% leased by a single tenant, was delivered in December 2015. The second retail building, a property of 25,000 square feet 100% leased by a single tenant, was delivered to the tenant in May 2016. The third retail building, a property of 9,000 square feet 100% leased by a single tenant, was completed and delivered to the tenant towards the end of 2016. The office building, the construction cost of which is estimated at \$16.5 million, is currently 57% leased. The delivery is scheduled for the next quarters. The construction cost of the last two retail buildings totalling 95,000 square feet is estimated at \$12.0 million. The expected weighted average capitalization rate of these properties is estimated at 8.8%.

Moreover, Cominar, at 75%, and Groupe Dallaire Inc., are in joint venture for the purpose of commercial land development located on Highway 40, one of the main arteries of Québec.

During the first quarter of 2017, Cominar started the work to develop a new commercial centre located on Highway 40, one of the main arteries of Québec, which will be developed around the new IKEA store announced in the fall of 2016. This commercial complex of approximately 415,000 square feet will have 14 buildings of various sizes. The first phases will be delivered in the third quarter of 2018, when the brand new IKEA store opens. When completed, this \$73 million project will have a capitalization rate of 8.5%.

REAL ESTATE OPERATIONS

OCCUPANCY RATE

As at March 31, 2017, the average occupancy rate of our properties was 92.3%, compared to 92.4% as at December 31, 2016. The following table presents the occupancy rates by operating segment.

OCCUPANCY RATE TRACK RECORD

	March 31, 2017	December 31, 2016	March 31, 2016	December 31, 2015	December 31, 2014
Operating segment (%)					
Office	89.0	89.6	90.9	90.3	93.5
Retail	93.0	93.0	91.2	90.3	94.7
Industrial and mixed-use	94.5	94.3	94.8	94.3	94.9
Portfolio total	92.3	92.4	92.5	91.9	94.4

LEASING ACTIVITY

	Office	Retail	Industrial and mixed-use	Total
Leases maturing in 2017				
Number of clients	390	652	324	1,366
Leasable area (sq. ft.)	2,189,000	2,197,000	3,696,000	8,082,000
Average minimum rent (\$/sq. ft.)	17.76	18.74	6.75	12.82
Renewed leases				
Number of clients	87	203	97	387
Leasable area (sq. ft.)	672,000	1,155,000	1,139,000	2,966,000
Average minimum rent of renewed leases (\$/sq. ft.)	16.35	15.44	6.97	12.22
Retention rate (%)	30.7	52.6	30.8	36.7
New leases				
Number of clients	91	53	91	235
Leasable area (sq. ft.)	477,000	280,000	998,000	1,755,000
Average minimum rent (\$/sq. ft.)	13.85	11.82	6.24	9.22

To date, 36.7% [30.9% in 2016] of the leasable area maturing in 2017 has already been renewed during the first quarter of 2017 and new leases were also signed, representing 1.8 million square feet of leasable area. Overall, as at March 31, 2017, 58.4% [55.1% in 2016] of the total leasable area maturing during the year was either renewed or subject to a new lease.

GROWTH IN THE AVERAGE NET RENT OF RENEWED LEASES

	For the quarter ended March 31, 2017	For the year ended December 31, 2016
	%	%
Operating segment		
Office	(2.4)	2.0
Retail	0.9	(1.0)
Industrial and mixed-use	4.1	2.5
Portfolio total	0.8	1.8

Growth in the average net rent of renewed leases was 0.8% for the first quarter of 2017.

LEASE MATURITIES

	2018	2019	2020	2021	2022
Office					
Leasable area (sq. ft.)	2,277,000	1,537,000	1,216,000	1,316,000	762,000
Average minimum rent (\$/sq. ft.)	17.77	18.45	18.03	17.06	17.15
% of portfolio – Office	15.7	10.6	8.4	9.1	5.2
Retail					
Leasable area (sq. ft.)	2,374,000	1,647,000	1,243,000	1,199,000	1,061,000
Average minimum rent (\$/sq. ft.)	16.68	19.04	23.24	22.70	17.79
% of portfolio – Retail	19.5	13.6	10.2	9.9	8.7
Industrial and mixed-use					
Leasable area (sq. ft.)	2,494,000	1,684,000	2,247,000	1,482,000	1,580,000
Average minimum rent (\$/sq. ft.)	7.01	7.15	6.80	6.93	6.28
% of portfolio – Industrial and mixed-use	14.3	9.7	12.9	8.5	9.1
Portfolio total					
Leasable area (sq. ft.)	7,145,000	4,868,000	4,706,000	3,997,000	3,403,000
Average minimum rent (\$/sq. ft.)	13.53	14.68	13.98	14.94	12.32
% of portfolio	16.2	11.0	10.7	9.1	7.7

The following table summarizes information on leases as at March 31, 2017:

	Average term of leases years	Average leased area per client sq. ft.	Average minimum rent/ sq. ft. \$
Office	8.0	6,900	17.46
Retail	7.9	4,200	17.68
Industrial and mixed-use	7.9	13,300	6.69
Portfolio average	7.9	7,000	13.15

Cominar has a broad, highly diversified retail client base consisting of about 5,800 clients occupying an average of approximately 7,000 square feet each. The top three clients, Public Works Canada, Société québécoise des infrastructures and Canadian National Railway Company, account respectively for approximately 4.9%, 4.7% and 4.1% of operating revenues from several leases with staggered maturities. The stability and quality of cash flows from operating activities are enhanced by the fact that approximately 10.4% of operating revenues come from government agencies, representing approximately 100 leases.

The following table presents our top ten clients by percentage of operating revenues:

Client	% of operating revenues
Public Works Canada	4.9
Société québécoise des infrastructures	4.7
Canadian National Railway Company	4.1
Scotiabank	1.1
Thales Canada	0.9
Harvest Operations Corp.	0.8
Shoppers Drug Mart	0.7
Dollarama	0.7
Kraft Canada	0.6
Groupe Immobilier Desjardins	0.6
Total	19.1

ISSUED AND OUTSTANDING UNITS

On January 10, 2017, Cominar filed a short form base shelf prospectus allowing it to issue up to \$1.0 billion in securities during the 25-month period that this prospectus remains valid.

	For the quarter ended March 31, 2017	For the year ended December 31, 2016
Units issued and outstanding, beginning of year	182,334,562	170,912,647
+ Public offering	—	12,780,000
- Repurchase of units under NCIB	—	(2,717,396)
+ Exercise of options	1,400	—
+ Distribution reinvestment plan	766,990	1,265,157
+ Conversion of deferred units and restricted units	2,167	94,154
Units issued and outstanding, end of year	183,105,119	182,334,562

Additional information

	May 9, 2017
Issued and outstanding units	183,515,095
Outstanding unit options	12,049,050
Deferred units and restricted units	284,972

RELATED PARTY TRANSACTIONS

Michel Dallaire and Alain Dallaire, trustees and members of Cominar's management team, exercise indirect control over Dallaire Group Inc. and Dalcon Inc. During the first quarter of 2017, Cominar completed transactions with these companies, the details of which are as follows:

For the quarters ended March 31	2017	2016
	\$	\$
Investment properties – Capital costs	24,772	16,874
Business combination	10,016	
Investment properties held by joint ventures – Acquisitions	—	6,204
Investment properties held by joint ventures – Capital costs	328	639
Share of joint ventures' net income	831	711
Net rental revenue from investment properties	75	74
Interest income	70	69

Balances shown in the consolidated balance sheets are detailed as follows:

	As at March 31, 2017	As at December 31, 2016
	\$	\$
Investments in joint ventures	60,664	90,194
Mortgage receivable	8,250	8,250
Accounts receivable	758	1,182
Accounts payable	11,445	7,624

These transactions were entered into in the normal course of business and were measured at the exchange amount. By retaining the services of related companies for property construction work and leasehold improvements, Cominar achieves significant time and cost savings while providing better service to its clients.

DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROL OVER FINANCIAL REPORTING

The Chief Executive Officer and the Executive Vice President and Chief Financial Officer of Cominar are responsible for establishing and maintaining disclosure controls and procedures (“DC&P”) and internal control over financial reporting (“ICFR”), as defined in Canadian Securities Administrators’ Multilateral Instrument 52–109.

Evaluations are performed regularly to assess the effectiveness of DC&P, including this interim MD&A and the condensed interim consolidated financial statements. Based on these evaluations, the Chief Executive Officer and the Executive Vice President and Chief Financial Officer concluded that the DC&P were effective as at the end of the quarter ended March 31, 2017, and that the current controls and procedures provide reasonable assurance that material information about Cominar, including its consolidated subsidiaries, is made known to them during the period in which these reports are being prepared.

Evaluations are also performed to assess the effectiveness of ICFR. Based on those evaluations, the Chief Executive Officer and the Executive Vice President and Chief Financial Officer of Cominar concluded that ICFR was effective as at the end of the quarter ended March 31, 2017, and, more specifically, that the financial reporting is reliable and that the condensed interim consolidated financial statements have been prepared for financial reporting purposes in accordance with IFRS.

No changes were made to the Trust’s internal controls over financial reporting during the first quarter of 2017 that have materially affected, or are reasonably likely to materially affect, internal controls over financial reporting.

SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

Our interim MD&A is based upon Cominar’s condensed interim consolidated financial statements, which have been prepared in accordance with IFRS applicable to the preparation of interim financial statements. The accounting policies and application methods thereof have been consistently applied throughout each of the periods presented in these condensed interim consolidated financial statements and are the same as those used in the preparation of the audited annual financial statements as at December 31, 2016. The preparation and presentation of the condensed interim consolidated financial statements and any other financial information contained in this interim MD&A includes the proper selection and application of appropriate accounting principles and policies, which require management to make estimates and informed judgments. Our estimates are based upon assumptions which we believe to be reasonable, such as those often based upon past experience. They represent the basis of our judgments to establish the carrying amount of assets and liabilities which, in reality, could not have come from anywhere else. Use of other accounting policies or methods of estimation might have yielded different amounts than those presented. Actual results could differ.

Investment properties

An investment property is an immovable property held by Cominar to earn rentals or for capital appreciation, or both, rather than for use in the production or supply of goods and services or for administrative purposes, or for sale in the ordinary course of business. Investment properties include income properties, properties under development, land held for future development and income properties held for sale.

Cominar presents its investment properties based on the fair value model. Fair value is the amount for which the property could be exchanged between knowledgeable, willing parties in an arm’s length transaction. Any change in the fair value is recognized in profit or loss in the period in which it arises. The fair value of investment properties should reflect market conditions at the end of the reporting period. Fair value is time-specific as at a given date. As market conditions could change, the amount presented as fair value could be incorrect or inadequate at another date. The fair value of investment properties is based on measurements derived from management’s estimates or valuations from independent appraisers, plus capital expenditures made since the most recent appraisal. Management regularly reviews appraisals of its investment properties between the appraisal dates in order to determine whether the related assumptions, such as standardized net operating income and capitalization rates, still apply. These assumptions are compared to market data issued by independent experts. When increases or decreases are required, Cominar adjusts the carrying amount of its investment properties.

The fair value of Cominar’s investment properties recorded on the balance sheet in accordance with IFRS is the sum of the fair values of each investment property considered individually and does not necessarily reflect the contribution of the following elements that characterize Cominar: (i) the composition of the property portfolio diversified through its client base, geographic markets and business segments; (ii) synergies among different investment properties; and (iii) a fully integrated management approach. Therefore, the fair value of Cominar’s investment properties taken as a whole could differ from that appearing on the consolidated balance sheet.

Income properties held for sale are measured at their fair value, net of estimated costs to sell.

Properties under development in the construction phase are measured at cost until their fair value can be reliably determined, usually when development has been completed. The fair value of land held for future development is based on recent prices derived from comparable market transactions.

Capitalization of costs

Cominar capitalizes into investment properties the costs incurred to increase their capacity, replace certain components and make improvements after the acquisition date. Cominar also capitalizes major maintenance and repair expenses providing benefits that will last far beyond the end of the reporting period. For construction, expansion or major revitalization projects of income properties that take place over a substantial period of time, Cominar capitalizes the borrowing costs that are directly attributable to the investments in question.

Leasehold improvements, incurred directly by Cominar or through an allowance to tenants, which represent capital investments that increase the service capacity and value of properties and for which the economic advantage will extend beyond the term of the lease and will mainly benefit Cominar, as well as initial direct costs, mostly brokerage fees incurred to negotiate or prepare leases, are added to the carrying value of investment properties when incurred, and are not amortized subsequently.

Concerning properties under development and land held for future development, Cominar capitalizes all direct costs incurred for their acquisition, development and construction. Such capitalized costs also include borrowing costs that are directly attributable to the property concerned. Cominar begins capitalizing borrowing costs when it incurs expenditures for the properties in question and when it undertakes activities that are necessary to prepare these properties for their intended use. Cominar ceases capitalizing borrowing costs when the asset is ready for management's intended use.

When Cominar determines that the acquisition of an investment property is an asset acquisition, it capitalizes all costs that are directly related to the acquisition of the property, as well as all expenses incurred to carry out the transaction.

Leasing costs

Tenant inducements, mostly the payment of a monetary allowance to tenants and the granting of free occupancy periods, are added to the carrying amount of investment properties as they are incurred and are subsequently amortized against rental revenue from investment properties on a straight-line basis over the related lease term.

Financial instruments

Cominar groups its financial instruments into classes according to their nature and characteristics. Management determines such classification upon initial measurement, which is usually at the date of acquisition.

Cominar uses the following classifications for its financial instruments:

- Cash and cash equivalents, the mortgage receivable and accounts receivable are classified as "Loans and receivables." They are initially measured at fair value. Subsequently, they are measured at amortized cost using the effective interest method. For Cominar, this value generally represents cost.
- Mortgages payable, debentures, bank borrowings and accounts payable and accrued liabilities are classified as "Other financial liabilities." They are initially measured at fair value. Subsequently, they are measured at amortized cost using the effective interest method.

Cash and cash equivalents

Cash and cash equivalents consist of cash and investments that are readily convertible into a known amount of cash, that are not subject to a significant risk of change in value and that have original maturities of three months or less. Bank borrowings are considered to be financing arrangements.

Deferred financing costs

Issue costs incurred to obtain term loan financing, typically through mortgages payable and debentures, are applied against the borrowings and are amortized using the effective interest rate method over the term of the related debt.

Financing costs related to the operating and acquisition credit facility are recorded as assets under prepaid expenses and other assets and are amortized on a straight-line basis over the term of the credit facility.

Revenue recognition

Management has determined that all leases concluded between Cominar and its tenants are operating leases. Minimum lease payments are recognized using the straight-line method over the term of the related leases, and the excess of payments recognized over amounts payable is recorded on Cominar's consolidated balance sheet under investment properties. Leases generally provide for the tenants' payment of maintenance expenses for common elements, realty taxes and other operating costs, such payment being recognized as operating revenues in the period when the right to payment vests. Percentage leases are recognized when the minimum sales level has been reached pursuant to the related leases. Lease cancellation fees are recognized when they are due. Lastly, incidental income is recognized when services are rendered.

Long term incentive plan

Cominar has a long term incentive plan in order to attract, retain and motivate its employees to attain Cominar's objectives. This plan does not provide for any cash settlements.

Unit purchase options

Cominar recognizes a compensation expense on units granted, based on their fair value on the date of the grant, which is calculated using an option valuation model. The compensation expense is amortized using the graded vesting method.

Restricted units

Cominar recognizes a compensation expense on restricted unit options granted, based on their fair value, which corresponds to the market value of Cominar units on the date of the grant. The compensation expense is amortized on a straight-line basis over the duration of the vesting period.

Deferred units

Cominar recognizes compensation expense on deferred units granted, based on their fair value, which corresponds to the market value of Cominar units on the date of the grant. The compensation expense is amortized using the graded vesting method.

Income taxes

Cominar is considered a mutual fund trust for income tax purposes. Pursuant to the Contract of Trust, the trustees intend to distribute or designate all taxable income directly earned by Cominar to unitholders and to deduct such distributions and allocations from its income for tax purposes. Therefore, no provision for income taxes is required.

Cominar's subsidiaries that are incorporated as business corporations are subject to tax on their taxable income under the *Income Tax Act* (Canada) and the taxation acts of the provinces concerned. These subsidiaries account for their taxes payable or recoverable at the current enacted tax rates and use the asset and liability method to account for deferred taxes. The net deferred tax liability represents the cumulative amount of taxes applicable to temporary differences between the reported carrying amounts and tax bases of the assets and liabilities.

Per unit calculations

Basic net income per unit is calculated based on the weighted average number of units outstanding for the period. The calculation of net income per unit on a diluted basis considers the potential issuance of units in accordance with the long term incentive plan, if dilutive.

Segment information

Segment information is presented in accordance with IFRS 8, "Operating segments," which requires segment information to be presented and disclosed in accordance with the information that is regularly assessed by the chief operating decision makers when they determine the performance of these segments.

FUTURE ACCOUNTING POLICY CHANGES

IFRS 9, "Financial Instruments"

In July 2014, the International Accounting Standards Board ("IASB") published its final version of IFRS 9, which will replace IAS 39, "Financial Instruments: Recognition and Measurement" and modifications to IFRS 7, "Financial Instruments: Disclosures," in order to add disclosure requirements regarding the transition to IFRS 9. The new standard includes guidance on recognition and derecognition of financial assets and financial liabilities, impairment and hedge accounting. IFRS 9 will be effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. Cominar is currently assessing the impacts of adopting this new standard on its consolidated financial statements.

IFRS 15, "Revenue from Contracts with Customers"

In May 2014, the IASB issued IFRS 15, "Revenue from Contracts with Customers." IFRS 15 specifies how and when to recognize revenue and requires entities to provide users of financial statements with more informative, relevant disclosures. The standard will supersede IAS 18, "Revenue," IAS 11, "Construction Contracts," and related interpretations. Adoption of the standard will be mandatory for all IFRS reporters, and will apply to nearly all contracts with customers: the main exceptions are leases, financial instruments and insurance contracts. IFRS 15 will be effective for annual periods beginning on or after January 1, 2018, with earlier adoption permitted. Cominar is currently assessing the impacts of adopting this new standard on its consolidated financial statements.

IFRS 16, "Leases"

In January 2016, the IASB issued IFRS 16, "Leases". IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer (lessee) and the supplier (lessor). IFRS 16 will cancel and replace the previous leases standard, IAS 17, "Leases", and related interpretations. IFRS 16 will be effective for annual periods beginning on or after January 1, 2019, with earlier adoption permitted if IFRS 15 is also applied. The adoption of this new standard will have no significant impact on Cominar's consolidated financial statements since no important changes were made to the accounting model by the lessor.

RISKS AND UNCERTAINTIES

Like all real estate entities, Cominar is exposed, in the normal course of business, to various risk factors that may have an impact on its ability to attain strategic objectives, despite all the measures implemented to counter them. The risks and uncertainties identified by Cominar are:

- Access to capital and debt financing, and current global financial conditions
- Debt financing
- Ownership of immovable property
- Environmental matters
- Legal risks
- Competition
- Acquisitions
- Property development program
- Recruitment and retention of employees and executives
- Government regulation
- Limit on activities
- General uninsured losses
- Potential conflicts of interest
- Cybersecurity
- Risk factors related to the ownership of units
- Risk factors related to the ownership of debentures
- Status for tax purposes

Therefore, unitholders should consider these risks and uncertainties when assessing the Trust's outlook in terms of investment potential. To obtain a complete description of the risks and uncertainties identified by Cominar, the reader is referred to our 2016 Annual Report, as well as our 2016 Annual Information Form.

CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

COMINAR REAL ESTATE INVESTMENT TRUST
March 31, 2017

Unaudited

CONSOLIDATED BALANCE SHEETS

[unaudited, in thousands of Canadian dollars]

	Note	March 31, 2017 \$	December 31, 2016 \$
ASSETS			
Investment properties			
Income properties	4	7,763,216	7,676,134
Properties under development	5	96,785	45,776
Land held for future development	5	92,316	90,820
		7,952,317	7,812,730
Income properties held for sale	6	3,406	143,130
Investments in joint ventures	7	60,664	90,194
Goodwill		166,971	166,971
Mortgage receivable		8,250	8,250
Accounts receivable		47,928	42,518
Prepaid expenses and other assets		41,480	14,139
Cash and cash equivalents		9,832	9,853
Total assets		8,290,848	8,287,785
LIABILITIES			
Mortgages payable	8	2,146,739	2,048,009
Debentures	9	1,970,828	1,970,566
Bank borrowings	10	199,487	332,121
Accounts payable and accrued liabilities		119,932	109,861
Deferred tax liabilities		11,934	11,715
Distributions payable to unitholders		22,602	—
Total liabilities		4,471,522	4,472,272
UNITHOLDERS' EQUITY			
Unitholders' equity		3,819,326	3,815,513
Total liabilities and unitholders' equity		8,290,848	8,287,785

See accompanying notes to the condensed interim consolidated financial statements.

INTERIM CONSOLIDATED STATEMENTS OF UNITHOLDERS' EQUITY

For the quarters ended March 31

[unaudited, in thousands of Canadian dollars]

	Note	Unitholders' contributions \$	Cumulative net income \$	Cumulative distributions \$	Contributed surplus \$	Total \$
Balance as at January 1, 2017		3,234,693	2,250,944	(1,675,689)	5,565	3,815,513
Net income and comprehensive income		—	59,713	—	—	59,713
Distributions to unitholders	11	—	—	(67,646)	—	(67,646)
Unit issuances	11	11,273	—	—	(33)	11,240
Units issuance expense	11	(39)	—	—	—	(39)
Long-term incentive plan		—	38	—	507	545
Balance as at March 31, 2017		3,245,927	2,310,695	(1,743,335)	6,039	3,819,326

	Note	Unitholders' contributions \$	Cumulative net income \$	Cumulative distributions \$	Contributed surplus \$	Total \$
Balance as at January 1, 2016		3,063,920	2,008,364	(1,421,233)	6,946	3,657,997
Net income and comprehensive income		—	68,081	—	—	68,081
Distributions to unitholders	11	—	—	(61,970)	—	(61,970)
Repurchase of units under NCIB ⁽¹⁾	11	(40,779)	—	—	—	(40,779)
Long-term incentive plan		—	—	—	264	264
Balance as at March 31, 2016		3,023,141	2,076,445	(1,483,203)	7,210	3,623,593

(1) Normal course issuer bid ("NCIB")

See accompanying notes to the condensed interim consolidated financial statements.

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the quarters ended March 31

[unaudited, in thousands of Canadian dollars, except per unit amounts]

	Note	2017 \$	2016 \$
Operating revenues			
Rental revenue from investment properties		213,956	221,424
Operating expenses			
Operating costs		(51,864)	(50,970)
Realty taxes and services		(52,173)	(52,611)
Property management expenses		(4,036)	(4,173)
		(108,073)	(107,754)
Net operating income		105,883	113,670
Finance charges	12	(42,298)	(42,210)
Trust administrative expenses		(4,484)	(3,997)
Share of joint ventures' net income	7	831	711
Income before income taxes		59,932	68,174
Income taxes		(219)	(93)
Net income and comprehensive income		59,713	68,081
Basic net income per unit	13	0.33	0.40
Diluted net income per unit	13	0.33	0.40

See accompanying notes to the condensed interim consolidated financial statements.

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

For the quarters ended March 31

[unaudited, in thousands of Canadian dollars]

	Note	2017 \$	2016 \$
OPERATING ACTIVITIES			
Net income		59,713	68,081
Adjustments for:			
Excess of share of net income over distributions received from the joint ventures	7	(581)	(711)
Depreciation and amortization		(398)	(774)
Compensation expense related to long-term incentive plan		544	261
Deferred income taxes		219	93
Recognition of leases on a straight-line basis	4	(688)	(1,113)
Changes in non-cash working capital items	14	(23,056)	(27,205)
Cash flows provided by operating activities		35,753	38,632
INVESTING ACTIVITIES			
Acquisitions of and investments in income properties	4	(38,902)	(38,494)
Acquisitions of and investments in properties under development and land held for future development	5	(12,378)	(3,344)
Cash consideration paid in a business combination	3	(10,016)	—
Net proceeds from the sale of investment properties	3	92,911	70,431
Contributions to the capital of the joint ventures	7	—	(6,725)
Change in other assets		(775)	(424)
Cash flows provided by investing activities		30,840	21,444
FINANCING ACTIVITIES			
Distributions to unitholders		(33,825)	(41,366)
Bank borrowings		(132,634)	(22,529)
Mortgages payable		149,355	119,290
Debentures issuance expense		(28)	(41)
Units issuance expense		(19)	—
Repurchase of units under NCIB	11	—	(40,779)
Repayments of mortgages payable at maturity	8	(33,085)	(62,078)
Monthly repayments of mortgages payable	8	(16,378)	(14,313)
Cash flows used in financing activities		(66,614)	(61,816)
Net change in cash and cash equivalents		(21)	(1,740)
Cash and cash equivalents, beginning of period		9,853	5,250
Cash and cash equivalents, end of period		9,832	3,510
Other information			
Interest paid		32,049	33,999
Distributions received from joint ventures	7	250	—

See accompanying notes to the condensed interim consolidated financial statements.

NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the quarters ended March 31, 2017 and 2016

[unaudited, in thousands of Canadian dollars, except per unit amounts]

1) DESCRIPTION OF THE TRUST

Cominar Real Estate Investment Trust ("Cominar" or the "Trust") is an unincorporated closed-end real estate investment trust created by a Contract of Trust on March 31, 1998, under the laws of the Province of Quebec. As at March 31, 2017, Cominar owned and managed a real estate portfolio of 530 high-quality properties that covered a total area of 44.1 million square feet in Quebec, Ontario, the Atlantic Provinces and Western Canada.

Cominar is listed on the Toronto Stock Exchange and its units trade under the symbol "CUF.UN." The head office is located at Complexe Jules-Dallaire – T3, 2820 Laurier Boulevard, Suite 850, Québec, Quebec, Canada, G1V 0C1. Additional information about the Trust is available on Cominar's website at www.cominar.com.

The Board of Trustees approved Cominar's condensed interim consolidated financial statements on May 9, 2017.

2) SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

Cominar's unaudited condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, and comply notably with the requirements of IAS 34, "Interim Financial Reporting." They do not include all the disclosures that will normally be found in the Trust's annual consolidated financial statements. The accounting policies and application methods thereof have been consistently applied throughout each of the periods presented in these condensed interim consolidated financial statements. These condensed interim consolidated financial statements should be read in conjunction with Cominar's annual consolidated financial statements prepared in accordance with IFRS for the fiscal year ended December 31, 2016.

3) ACQUISITIONS AND DISPOSITIONS

BUSINESS COMBINATIONS

On January 13, 2017, Cominar acquired an additional 25% ownership interest in Société en commandite Chaudière-Duplessis for an amount of \$10,016, increasing its interest in the company from 75% to 100%. On that date, Société en commandite Chaudière-Duplessis became a wholly owned subsidiary of Cominar.

Cominar accounted for this transaction using the acquisition method, in accordance with IFRS 3 "Business Combinations". IFRS 3 requires the recognition of 100% of the net assets acquired in the main body of the condensed interim consolidated financial statements as well as the derecognition of the investment in a joint venture.

The following table summarizes the acquisition-date fair value of net assets acquired and the purchase price:

As at January 13, 2017	Final purchase price allocation
	\$
Properties under development	40,334
Working capital	(207)
Net assets of Société en commandite Chaudière-Duplessis	40,127
Previously held interest in the joint venture	(30,111)
Cash consideration	10,016

The results of this subsidiary are included in the condensed interim consolidated financial statements from the date of acquisition.

DISPOSITIONS OF INCOME PROPERTIES HELD FOR SALE IN 2017

On January 31, 2017, Cominar completed the sale of one industrial and mixed-use property and one retail property located in the Toronto area, for a total selling price of \$58,253, net of costs to sell.

On March 3, 2017, Cominar completed the sale of a portfolio of 8 retail properties located in the Montréal area and in Ontario for a total selling price of \$34,658, net of costs to sell.

4) INCOME PROPERTIES

	Note	For the quarter ended March 31, 2017	For the year ended December 31, 2016
		\$	\$
Balance, beginning of period		7,676,134	7,614,990
Acquisitions and related costs		446	10,648
Change in fair value		—	(49,086)
Capital costs		37,820	149,011
Transfers from properties under development	5	—	27,831
Transfers from (to) income properties held for sale	6	46,813	(96,397)
Change in initial direct costs		1,315	15,206
Recognition of leases on a straight-line basis		688	3,931
Balance, end of period		7,763,216	7,676,134

5) PROPERTIES UNDER DEVELOPMENT AND LAND HELD FOR FUTURE DEVELOPMENT

	Note	For the quarter ended March 31, 2017 \$	For the year ended December 31, 2016 \$
Balance, beginning of period		136,596	120,760
Acquisitions and related costs		9,413	14,818
Change in fair value of properties transferred to income properties		—	3,773
Capital costs		833	19,191
Capitalized interest		1,925	5,252
Transfers to income properties	4	—	(27,831)
Business combination	3	40,334	—
Change in initial direct costs		—	633
Balance, end of period		189,101	136,596
Breakdown:			
Properties under development		96,785	45,776
Land held for future development		92,316	90,820

6) INCOME PROPERTIES HELD FOR SALE

Cominar has undertaken the process of selling some of its income properties and expects to close these transactions over the next few months. Cominar's management intends to use the total net proceeds from these dispositions to pay down debt. Here is the fair value of these income properties less costs to sell by operating segment:

	Note	Retail properties \$	Industrial and mixed-use properties \$	Total \$
For the quarter ended March 31, 2017				
Assets				
Income properties held for sale				
Balance, beginning of period		93,630	49,500	143,130
Dispositions	3	(43,411)	(49,500)	(92,911)
Transfers from (to) income properties	4	(48,996)	2,183	(46,813)
Balance, end of period		1,223	2,183	3,406

During the first quarter of 2017, Cominar's management put an end to the process of selling some of its properties after achieving its targets set in this regard and transferred them to income properties.

7) JOINT VENTURES

As at March 31			2017	2016
Joint venture	Address	City/province	Ownership interest	Ownership interest
Société en commandite Complexe Jules-Dallaire	2820 Laurier Boulevard	Québec, Quebec	50%	50%
Société en commandite Bouvier-Bertrand	Espace Bouvier	Québec, Quebec	50%	50%
Société en commandite Chaudière-Duplessis	Boulevard de la Chaudière	Québec, Québec	—	75%
Société en commandite Marais	Du Marais Street	Québec, Quebec	75%	75%

The business objective of these joint ventures is the ownership, management and development of real estate projects.

On January 13, 2017, Cominar completed the acquisition of an additional 25% ownership interest in Société en commandite Chaudière-Duplessis, for a purchase price of \$10,016. On that date, Société en commandite Chaudière-Duplessis became a wholly owned subsidiary of Cominar.

The following table summarizes the financial information on the investments in these joint ventures accounted for under the equity method:

	Note	For the quarter ended March 31, 2017 \$	For the year ended December 31, 2016 \$
Investments in joint ventures, beginning of period		90,194	74,888
Contributions to the capital of the joint ventures		—	10,850
Share of joint ventures' net income		831	8,006
Cash distributions by a joint venture		(250)	(800)
Return of capital from a joint venture		—	(2,750)
Business combination	3	(30,111)	
Investments in joint ventures, end of period		60,664	90,194

The following tables summarize the joint ventures' net assets and net income:

	As at March 31, 2017 \$	As at December 31, 2016 \$
Income properties	202,013	198,394
Properties under development	33,200	35,741
Land held for future development	14,871	55,050
Other assets	3,475	2,126
Mortgages payable	(112,146)	(112,873)
Bank borrowings ⁽¹⁾	(23,000)	(21,600)
Other liabilities	(4,502)	(3,942)
Net assets of the joint ventures	113,911	152,896
Proportionate share of joint ventures' net assets	60,664	90,194

(1) Société en commandite Bouvier-Bertrand holds a \$25,000 credit facility, which is secured by Cominar.

For the quarters ended March 31	2017 \$	2016 \$
Operating revenues	5,803	4,866
Operating expenses	(2,735)	(2,102)
Net operating income	3,068	2,764
Finance charges	(1,379)	(1,296)
Administrative expenses	(27)	(46)
Net income	1,662	1,422
Share of joint ventures' net income	831	711

8) MORTGAGES PAYABLE

	For the quarter ended March 31, 2017		For the year ended December 31, 2016	
	\$	Weighted average contractual rate %	\$	Weighted average contractual rate %
Balance, beginning of period	2,045,957	4.37	2,051,335	4.46
Mortgages payable contracted	150,000	3.00	241,555	3.50
Monthly repayments of principal	(16,378)	—	(54,954)	—
Repayments of balances at maturity or assigned	(33,085)	4.04	(191,979)	5.44
	2,146,494	4.31	2,045,957	4.37
Plus: Fair value adjustments on assumed mortgages payable	6,326		7,746	
Less: Deferred financing costs	(6,081)		(5,694)	
Balance, end of period	2,146,739		2,048,009	

Mortgages payable are secured by immovable hypothecs on investment properties having a carrying amount of \$4,302,207 [\$4,072,140 as at December 31, 2016]. They bear annual contractual interest rates ranging from 2.52% to 7.75% [2.52% to 7.75% as at December 31, 2016], representing a weighted average contractual rate of 4.31% as at March 31, 2017 [4.37% as at December 31, 2016], and are renewable at various dates from April 2017 to January 2039. As at March 31, 2017, the weighted average effective interest rate was 4.00% [4.09% as at December 31, 2016].

As at March 31, 2017, all mortgages payable were bearing interest at fixed rates. Some of the mortgages payable include restrictive covenants, with which Cominar was in compliance as at March 31 2017 and December 31, 2016.

9) DEBENTURES

The following table presents characteristics of outstanding debentures as at March 31, 2017:

	Date of issuance	Contractual interest rate %	Effective interest rate %	Maturity date	Par value as at March 31, 2017 \$
Series 1	June 2012 ⁽¹⁾	4.274	4.32	June 2017	250,000
Series 2	December 2012 ⁽²⁾	4.23	4.37	December 2019	300,000
Series 3	May 2013	4.00	4.24	November 2020	100,000
Series 4	July 2013 ⁽³⁾	4.941	4.81	July 2020	300,000
Series 7	September 2014	3.62	3.70	June 2019	300,000
Series 8	December 2014	4.25	4.34	December 2021	200,000
Series 9	June 2015	4.164	4.25	June 2022	300,000
Series 10	May 2016	4.247	4.34	May 2023	225,000
Total		4.23	4.30		1,975,000

(1) Re-opened in September 2012 (\$125,000).

(2) Re-opened in February 2013 (\$100,000).

(3) Re-opened in January 2014 (\$100,000) and March 2014 (\$100,000).

The following table presents changes in debentures for the periods indicated:

	For the quarter ended March 31, 2017		For the year ended December 31, 2016	
	\$	Weighted average contractual rate	\$	Weighted average contractual rate
		%		%
Balance, beginning of period	1,975,000	4.23	2,000,000	3.95
Issuances	—	—	225,000	4.25
Repayment at maturity	—	—	(250,000)	1.97
	1,975,000	4.23	1,975,000	4.23
Less: Deferred financing costs	(6,084)		(6,552)	
Plus: Net premium and discount on issuance	1,912		2,118	
Balance, end of period	1,970,828		1,970,566	

Debentures, under the trust indenture, contain restrictive covenants, with which Cominar was in compliance as at March 31, 2017 and December 31, 2016.

10) BANK BORROWINGS

As at March 31, 2017, Cominar had an unsecured renewable revolving operating and acquisition credit facility of up to \$700,000 maturing in August 2019. This credit facility bears interest at prime rate plus 70 basis points or at the bankers' acceptance rate plus 170 basis points. This credit facility contains certain restrictive clauses, with which Cominar was in compliance as at March 31, 2017 and December 31, 2016. As at March 31, 2017, bank borrowings totalled \$199,487 and cash available was \$500,513.

11) ISSUED AND OUTSTANDING UNITS

Ownership interests in Cominar are represented by a single class of units, unlimited in number. Units represent a unitholder's undivided and proportionate ownership interest in Cominar. Each unit confers the right to one vote at any unitholders' meeting and to participate equally and rateably in all Cominar distributions. All issued units are fully paid.

	For the quarter ended March 31, 2017		For the year ended December 31, 2016	
	Units	\$	Units	\$
	Units issued and outstanding, beginning of period	182,334,562	3,234,693	170,912,647
Public offering	—	—	12,780,000	191,516
Repurchase of units under NCIB	—	—	(2,717,396)	(40,779)
Exercise of options	1,400	20	—	—
Distribution reinvestment plan	766,990	11,181	1,265,157	18,457
Conversion of deferred units and restricted units	2,167	33	94,154	1,579
Units issued and outstanding, end of period	183,105,119	3,245,927	182,334,562	3,234,693

DISTRIBUTIONS TO UNITHOLDERS

For the quarters ended March 31	2017	2016
	\$	\$
Distributions to unitholders	67,646	61,970
Distributions per unit	0.3675	0.3675

12) FINANCE CHARGES

For the quarters ended March 31	2017	2016
	\$	\$
Interest on mortgages payable	22,857	22,111
Interest on debentures	20,902	19,720
Interest on bank borrowings	1,664	2,982
Net amortization of premium and discount on debenture issues	(206)	(197)
Amortization of deferred financing costs and other costs	939	982
Amortization of fair value adjustments on assumed borrowings	(1,420)	(1,804)
Less: Capitalized interest ⁽¹⁾	(2,438)	(1,584)
Total finance charges	42,298	42,210

(1) Includes capitalized interest on properties under development and on major revitalization projects for income properties that take place over a substantial period of time. The weighted average capitalization rate used in 2017 was 4.30% [4.19% in 2016].

13) PER UNIT CALCULATION BASIS

The following table provides a reconciliation of the weighted average number of units outstanding used to calculate basic and diluted net income per unit for the periods indicated:

For the quarters ended March 31	2017	2016
	Units	Units
Weighted average number of units outstanding – basic	182,658,420	169,150,236
Dilutive effect related to the long-term incentive plan	155,480	254,902
Weighted average number of units outstanding – diluted	182,813,900	169,405,138

The calculation of the diluted weighted average number of units outstanding does not take into account the effect of the conversion into units of 9,463,650 options outstanding as at March 31, 2017 [7,358,417 options as at March 31, 2016] since the exercise price of the options, including the unrecognized portion of the related compensation expense, is higher than the average price of the units.

14) SUPPLEMENTAL CASH FLOW INFORMATION

For the quarters ended March 31	2017	2016
	\$	\$
Accounts receivable	(5,410)	1,123
Prepaid expenses	(27,038)	(27,235)
Accounts payable and accrued liabilities	9,392	(1,093)
Changes in non-cash working capital items	(23,056)	(27,205)
Other information		
Unpaid acquisitions and investments with respect to investment properties	12,580	9,233

15) RELATED PARTY TRANSACTIONS

During the quarters ended March 31, 2017 and 2016, Cominar entered into transactions with companies controlled by unitholders who are also officers of Cominar over which they have significant influence.

These transactions were entered into in the normal course of business and are measured at the exchange amount. They are reflected in the condensed interim consolidated financial statements as follows:

For the years ended December 31	Note	2017 \$	2016 \$
Investment properties – Capital costs		24,772	16,874
Business combination	3	10,016	–
Investment properties held by joint ventures – Acquisition		–	6,204
Investment properties held by joint ventures – Capital costs		328	639
Share of joint ventures' net income	7	831	711
Net rental revenue from investment properties		75	74
Interest income		70	69

	Note	As at March 31, 2017 \$	As at December 31, 2016 \$
Investments in joint ventures	7	60,664	90,194
Mortgage receivable		8,250	8,250
Accounts receivable		758	1,182
Accounts payable		11,445	7,624

16) FAIR VALUE

Cominar uses a three-level hierarchy to classify its financial instruments measured at fair value. The hierarchy reflects the relative weight of inputs used in the valuation. The levels in the hierarchy are:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices)
- Level 3 – Inputs for the asset or liability that are not based on observable market data (i.e., unobservable inputs)

Cominar's policy is to recognize transfers between hierarchy levels on the date of changes in circumstances that caused the transfer. There were no transfer made between hierarchy levels in the first quarter of 2017 and fiscal 2016.

The fair value of cash and cash equivalents, mortgages receivable, accounts receivable, accounts payable and accrued liabilities and bank borrowings approximates the carrying amount since they are short-term in nature or bear interest at current market rates.

The fair value of mortgages payable and debentures has been estimated based on current market rates for financial instruments with similar terms and maturities.

CLASSIFICATION

Non-financial assets and their carrying amount and fair value as well as financial liabilities and their carrying amount and fair value, when that fair value does not approximate the carrying amount, are classified as follows:

	Level	As at March 31, 2017		As at December 31, 2016	
		Carrying amount	Fair value	Carrying amount	Fair value
		\$	\$	\$	\$
RECURRING VALUATIONS OF NON-FINANCIAL ASSETS					
Income properties	3	7,763,216	7,763,216	7,676,134	7,676,134
Income properties held for sale	3	3,406	3,406	143,130	143,130
Land held for future development	3	92,316	92,316	90,820	90,820
FINANCIAL LIABILITIES					
Mortgages payable	2	2,146,739	2,178,499	2,048,009	2,104,025
Debentures	2	1,970,828	2,027,963	1,970,566	2,019,802

17) SEGMENT INFORMATION

Cominar's activities include a diversified portfolio of three property types located in several Canadian provinces. The accounting policies followed for each property type are the same as those disclosed in the significant accounting policies in the audited annual financial statements of the Trust. Cominar uses net operating income as its main criterion to measure operating performance, that is, the operating revenues less the operating expenses of its investment properties. Management of expenses, such as interest and administrative expenses, is centralized and, consequently, these expenses have not been allocated to Cominar's segments.

The segments include Cominar's proportionate share in joint ventures. The *Joint ventures* columns reconcile the segment information including the proportionate share in assets, liabilities, revenues and charges, to the information presented in these condensed interim consolidated financial statements, where the investments in joint ventures are accounted for using the equity method.

The following tables provide financial information on Cominar's three property types:

For the quarter ended	Office properties	Retail properties	Industrial and mixed-use properties	Cominar's proportionate share	Joint ventures	Condensed interim consolidated financial statements
March 31, 2017	\$	\$	\$	\$	\$	\$
Rental revenue from investment properties	94,418	79,539	42,901	216,858	(2,902)	213,956
Net operating income	44,554	39,767	23,096	107,417	(1,534)	105,883
Share of joint ventures' net income	—	—	—	—	831	831
March 31, 2016	\$	\$	\$	\$	\$	\$
Rental revenue from investment properties	97,382	83,199	43,276	223,857	(2,433)	221,424
Net operating income	48,272	42,920	23,861	115,053	(1,383)	113,670
Share of joint ventures' net income	—	—	—	—	711	711

	Office properties	Retail properties	Industrial and mixed-use properties	Cominar's proportionate share	Joint ventures	Condensed interim consolidated financial statements
As at March 31, 2017	\$	\$	\$	\$	\$	\$
Income properties	3,345,143	3,039,088	1,479,992	7,864,223	(101,007)	7,763,216
Income properties held for sale	—	1,223	2,183	3,406	—	3,406
Investments in joint ventures	—	—	—	—	60,664	60,664
As at December 31, 2016	\$	\$	\$	\$	\$	\$
Income properties	3,327,390	2,974,870	1,473,071	7,775,331	(99,197)	7,676,134
Income properties held for sale	—	93,630	49,500	143,130	—	143,130
Investments in joint ventures	—	—	—	—	90,194	90,194

18) SUBSEQUENT EVENTS

On April 18, 2017, Cominar declared a monthly distribution of \$0.1225 per unit, payable May 15, 2017

On April 19, 2017, Cominar completed the sale of a retail property located in the Québec area for a total selling price of \$850.

CORPORATE INFORMATION

BOARD OF TRUSTEES

Michel Dallaire, Eng.

Chairman of the Board of Trustees
Chief Executive Officer
Cominar Real Estate Investment Trust

Luc Bachand ⁽¹⁾⁽³⁾⁽⁴⁾

Corporate Director

Mary-Ann Bell, Eng., M.Sc., ASC ⁽¹⁾⁽²⁾

Corporate Director

Alain Dallaire

Executive Vice President, Operations
Office and Industrial and Asset Management
Cominar Real Estate Investment Trust

Alban D'Amours, M.C., G.O.Q., FA dma ⁽¹⁾⁽²⁾⁽⁴⁾

Corporate Director

Ghislaine Laberge ⁽²⁾⁽⁴⁾

Corporate Director

Johanne M. Lépine ⁽³⁾⁽⁴⁾

President and Chief Executive Officer
Aon Parizeau Inc.

Michel Thérooux, FCPA, FCA ⁽¹⁾⁽³⁾

Corporate Director

(1) Member of the Audit Committee

(2) Member of the Compensation Committee

(3) Member of the Nomination and Governance Committee

(4) Member of the Investment Committee

KEY OFFICERS

Michel Dallaire, Eng.

Chief Executive Officer

Sylvain Cossette, B.C.L.

President and Chief Operating Officer

Gilles Hamel, CPA, CA

Executive Vice President
and Chief Financial Officer

Guy Charron, CPA, CA

Executive Vice President, Operations
Retail

Alain Dallaire

Executive Vice President, Operations
Office and Industrial and Asset Management

Todd Bechard, CPA, CMA, CFA

Executive Vice President, Acquisitions

Jean Laramée, Eng.

Executive Vice President, Development

Michael Racine

Executive Vice President, Leasing
Office and Industrial

Manon Deslauriers

Vice President, Legal Affairs and
Corporate Secretary

UNITHOLDERS INFORMATION

COMINAR REAL ESTATE INVESTMENT TRUST

Complexe Jules-Dallaire – T3
2820 Laurier Boulevard, Suite 850
Québec, Quebec, Canada G1V 0C1

Tel.: 418 681-8151
Fax: 418 681-2946
Toll-free: 1-866 COMINAR
Email: info@cominar.com
Website: www.cominar.com

LISTING

The units of Cominar Real Estate Investment Trust are listed on the Toronto Stock Exchange under the trading symbol CUF.UN.

TRANSFER AGENT

Computershare Trust Company of Canada
1500 Robert-Bourassa Blvd., Suite 700
Montréal, Quebec, Canada H3A 3S8

Tel.: 514 982-7555
Fax: 514 982-7580
Toll-free: 1-800 564-6253
Email: service@computershare.com

TAXABILITY OF DISTRIBUTIONS

In 2016, 76.78% of the distributions made by Cominar to unitholders were a return of capital, reducing the adjusted cost base of the units.

LEGAL COUNSEL

Davies Ward Phillips & Vineberg LLP

AUDITORS

PricewaterhouseCoopers LLP

ANNUAL MEETING OF UNITHOLDERS

May 17, 2017
11:00 a.m. (EDT)
Hôtel Plaza Québec
3031 Laurier Boulevard
Québec, Quebec

UNITHOLDERS DISTRIBUTION REINVESTMENT PLAN

Cominar Real Estate Investment Trust offers unitholders the opportunity to participate in its Unitholders Distribution Reinvestment Plan (the "DRIP"). The DRIP allows participants to receive their monthly distributions as additional units of Cominar. In addition, participants will be entitled to receive an additional distribution equal to 3% of each cash distribution reinvested pursuant to the DRIP, which will be reinvested in additional units.

For further information about the DRIP, please refer to the DRIP section of our website at www.cominar.com or contact us by email at info@cominar.com or contact the Transfer Agent.

